

Client Profile
Company develops actionable intelligence solutions designed to integrate and analyze huge volumes of data—images captured by thousands of cameras, trends buried in millions of calls, threats hidden in billions of interactions

High-Tech – Develops Actionable Intelligence

Oracle Quoting Implementation

Business Requirement

- ➔ Time consuming pricing process which includes product and service price.
- ➔ Multiple manual discounts by item and category
- ➔ Mapping data to customer install site for support in Install base
- ➔ Custom Business rule validation and Marginal Analysis
- ➔ Custom Quote report
- ➔ Exchange rate based on quote creation date

Intelligroup Solution.

- ➔ Custom link from Quoting to call JSP page
- ➔ User friendly JSP page for pricing, marginal analysis, and mapping location.
- ➔ Business Rule validation using Quoting hooks
- ➔ Customize look and feel using AK Developer and Sys admin
- ➔ Created multiple custom Quote reports
- ➔ Developed Quote copy functionality to other customer using Hooks and Quote API
- ➔ Advanced pricing integration for pricing complexities

Business Benefits

- ➔ User friendly custom screen for pricing saved 60% resource time for pricing Quote
- ➔ Reduced time from Quote request to quote submission.
- ➔ Copy quote functionality save 90% resource time instead of creating new quote
- ➔ Custom business rules forces to do business in compliance
- ➔ Custom quote report give the better look to customer